



PLATFORM or CRANE?

With the launch of its new versatile and efficient range of Rotary Telescopic Handlers, Bobcat answers industry's call for a 3-in-1 machine that will boost productivity by doing more work in less time.



Bobcat Equipment unveiled the flagship in the new four-model Roto Tele Handler range, the T50210, at Bauma Conexpo 2015.

"What makes the Bobcat Roto Tele Handler truly unique is the fact that it offers a 3-in-1 solution," explains Bobcat Equipment's national sales manager, Andre Steenkamp. "When used with a Bobcat pallet fork or bucket, it's a telescopic handler but by attaching one of our man platforms, the machine transforms into an aerial work platform; add a winch or jib attachment and it can be used as a crane." According to Steenkamp, the vast array of Bobcat attachments can be fitted easily in a matter of minutes. "All four rotary models are equipped standard with man platform settings," adds Steenkamp.

These versatile, flexible and efficient Roto Tele Handlers deliver unrivalled value add by offering virtually endless possibilities. Efficiency has been incorporated throughout the design of the machines; improved height and reach, excellent manoeuvrability, ergonomics and easy, low maintenance gives new meaning to productivity as the end-user can do so much more on site and perform a greater variety of work in less time using only one machine.

The TR50210 Roto Tele Handler has four-section booms, offering maximum lifting heights of 20,5 m on stabilisers and 20,3 m on tyres. Its 360° rotating capability



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improves reach and accessibility, enabling the machine to serve the needs of an entire site from just one position without having to move between areas. The machine offers exceptional stability for lifting heavy materials either vertically up to a roof or horizontally onto the edge of an excavated site and provides access to applications above 17 m reach. Load sensing control ensures simple and safe stability management. The four independently controlled stabilisers allow full stability even on irregular terrain.

Travel time is downtime for construction equipment but when the Bobcat tele rotors, driven by a 106 kW liquid-cooled diesel power pack, have to travel they can move quickly from one job site to another so that it's 'back to work' in no time. Compared to a rigid frame tele handler, the Bobcat Roto Tele can cut the time to complete repetitive jobs to less than half, even without moving the machine from the stabilisers. The machine's excellent manoeuvrability provides access to even the most confined spaces.

Operator safety and comfort is fundamental to productivity and here too the new Bobcat Roto Tele delivers. The oversized ROPS/FOPS cab provides generous space with air-conditioning, road lights, a boom light and a radio/CD standard features in the T50210. The instrument panel is designed to allow an easy overview of the machine's operating status for increased safety. Low noise levels (104dB(A)) and low body and hand-arm vibration levels further contribute to operator comfort and reduced fatigue.

All the components and service points are located in the same, easy-to-access place on every machine, thanks to a common platform and consistent design, a feature which greatly facilitates maintenance and maximises uptime.

"Because it is our responsibility to keep our customers' equipment operating at maximum capacity and efficiency, our service and parts department delivers a uniquely wide offering that includes genuine Bobcat parts, tyres and specialised lubricants, service contracts, short term rentals, repairs, service, maintenance, operator training and free technical advice," notes Steenkamp. Bobcat recently boosted its service fleet and, in a move to get closer to customers, Bobcat recently expanded its footprint with the establishment of three new dealerships which complement its eight countrywide branches and four cross-border dealerships. 



Bobcat Equipment SA unveils the flagship T50210 Roto Tele Handler at Bauma Conexpo 2015.

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From left: Andre Steenkamp – Bobcat SA national sales manager, Adem Urer – district manager Africa Doosan Infracore construction equipment, Jan Stansfield – Bobcat SA sales executive and Marti Rodellas – field product manager TLS EMEA-LA.

